



ABOUT US

Founders Group of Food Companies was created to invest the capital of **Saville House Holdings** (Harris family) and **Tricor Pacific Capital** (Senft family). The origin of the Harris / Senft partnership came from an investment in Golden Boy Foods where Richard Harris served as President & CEO and Rod Senft served as Chairman, and through which management and shareholders created \$300M+ of equity value in five years, increasing EBITDA 12X.

Since 2014, Founders has built a **group of thriving businesses** and exceptional partnerships we can all be proud of. After five years, **Saville and Tricor have focused Founders** on its existing portfolio, including **acquisition of closely-related protein platforms and add-on M&A to Armand Agra**, its US protein processing and distribution business

ACQUISITION CRITERIA

1. Focus on **new protein platforms** and **add-on M&A to Armand Agra**; also invest in **related real estate**.
2. Primary focus on businesses with **\$5 to \$10M of EBITDA (USD or CAD)**; **stretching to \$10 to \$25M of EBITDA (USD or CAD)** for exceptional opportunities; no size limitation for add-on acquisitions to existing businesses.
3. Geographic focus in **Midwest, Southwest or West of USA or Canada**, extending selectively to the East within priority business segments (i.e., protein).
4. reference for **mature and durable businesses** that are cash-flow generative and include manufacturing or distribution assets.

DIFFERENTIATION

 **Partners' Own, Private, Longer Term, Flexible Capital, With Respect for the Founder**

 **Balanced Team with Deep Operating Know-how & Strong M&A Capabilities**

 **Food / Beverage Sector Focus & Expertise**

 **30+ Year Acquisition & Financing Track Record**



ROD SENFT
PARTNER



RICHARD HARRIS
PARTNER



TREVOR JOHNSTONE
PARTNER



DEREK SENFT
PARTNER

FOUNDERS
COMPANY

OPERATING
COMPANIES

BRANDS &
DIVISIONS

BUSINESS
DESCRIPTION



Purewater Foods
— A FOUNDERS COMPANY —

Building a family of related specialty protein businesses.

Presteve Foods
— A FOUNDERS COMPANY —



Largest harvester, processor, distributor of freshwater fish on the Great Lakes.

Locations: Wheatley, ON; Kingsville, ON; Batchawana Bay, ON

FT Employees: Approx. 240

Products: Freshwater fish (fresh/frozen), i.e. walleye, yellow perch, white fish, smelt.

Armand Agra
— A FOUNDERS COMPANY —



Processor, distributor of meat and seafood, including specialty meats.

Locations: Reno, NV; Carson City, NV; Seattle, WA

FT Employees: Approx. 210

Products: Conventional meat and seafood, as well as specialty meats, i.e. bison, wagyu, wild boar, elk.



Ganache Gourmet
— A FOUNDERS COMPANY —

Building a family of related gifted confections businesses.

Ganache Brands
— A FOUNDERS COMPANY —



Specialty manufacturer of custom, personalized edible gifts and confections.

Locations: Blaine, WA

FT Employees: Approx. 45

Products: Custom, engraved, chocolate products, variety of confectionary items, in custom designed packaging.



Freshstone Kitchen
— A FOUNDERS COMPANY —

Divested April 2020
Building a family of related prepared foods businesses.

Freshstone Brands
— A FOUNDERS COMPANY —



Manufacturer of a variety of ready-to-eat, prepared foods.

Locations: Kitchener, ON; Vaughan, ON; Delisle, SK; Charlottetown, PE

FT Employees: Approx. 300

Products: Ready-to-eat entrees, coleslaw, salads, side dishes, appetizers, and dips.